

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Sampo General Insurance Company Limited

Date:As on 30th Jun,2022

Sl.No.	Channels	For the Quarter Q1 FY 22-23		Upto the Quarter Q1 FY 22-23		For the Quarter Q1 FY 21-22		upto the quarter Q1 FY 21-22	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	39,347	2,318	39,347	2,318	11,410	1,181	11,410	1,181
2	Corporate Agents-Banks	1,45,548	9,791	1,45,548	9,791	1,03,899	7,541	1,03,899	7,541
3	Corporate Agents -Others	63	2	63	2	68	2	68	2
4	Brokers	4,98,422	47,808	4,98,422	47,808	1,70,220	24,994	1,70,220	24,994
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	Officers/Employees	-	-	-	-	-	-	-	-
	Online (Through Company Website)	936	10,629	936	10,629	567	15	567	15
	Others	899	5,615	899	5,615	2,122	14,279	2,122	14,279
7	Common Service Centres(CSC)	15,196	84	15,196	84	8,519	92	8,519	92
8	Insurance Marketing Firm	252	58	252	58	81	29	81	29
9	Point of sales person (Direct)	58,375	6,497	58,375	6,497	5,643	727	5,643	727
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	442	18	442	18	27,809	1,197	27,809	1,197
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be sepcified)	-	-	-	-	-	-	-	-
	(i) _____	-	-	-	-	-	-	-	-
	(ii) _____	-	-	-	-	-	-	-	-
	Total (A)	7,59,480	82,820	7,59,480	82,820	3,30,338	50,057	3,30,338	50,057
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	7,59,480	82,820	7,59,480	82,820	3,30,338	50,057	3,30,338	50,057

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable